

Golf Course Manager

UNIT 38

Provide vision and direction to others

Overview

The aim of this unit is to provide the learner with the knowledge, understanding and skills required to provide vision and direction for others.

| | Learner Outcomes | | Assessment Criteria |
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| | The learner will: | | The learner can: |
| 1 | be able to provide vision and direction to others | 1.1 | ensure that people understand the overall vision, goals and values |
| | | 1.2 | delegate objectives that are appropriate to abilities and potential |
| | | 1.3 | ensure that people recognise how these objectives support overall vision, goals and values |
| | | 1.4 | ensure that people are enthused and committed to achieving their objectives |
| | | 1.5 | ensure that people are appropriately rewarded for their achievements |
| | | 1.6 | ensure that people feel confident to present their own ideas and feel their suggestions will be taken seriously |
| | | 1.7 | ensure that people feel confident to engage with change |
| | | 1.8 | ensure that people are able to develop their own ways of working within agreed boundaries |
| | | 1.9 | ensure that people are able to provide a lead in their own areas of expertise |
| | | 1.10 | ensure that people receive effective support and advice when they need it |
| | | 1.11 | ensure that people have confidence in their manager/leader |

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| 2 | know and understand how to provide vision and direction to others | 2.1 | identify different theories, models and styles of leadership and how these apply to different situations |
| | | 2.2 | explain differences between leadership and management |
| | | 2.3 | describe the impact of leadership styles on organisations |
| | | 2.4 | explain leadership power and control |
| | | 2.5 | describe different methods of motivating, influencing and persuading others |
| | | 2.6 | describe effective communication techniques |
| | | 2.7 | explain principles and methods of team building and delegation |
| | | 2.8 | explain principles and methods of developing people in their roles |
| | | 2.9 | describe the environment in which the leader operates and the implications for leadership style |
| | | 2.10 | explain legal, regulatory and ethical requirements in the sector |
| | | 2.11 | explain their own values, motivations and emotions and the impact these have on their own actions and on other people |
| | | 2.12 | explain their own strengths and limitations |
| | | 2.13 | describe the strengths, limitations and potential of people that they lead |
| | | 2.14 | explain their own role, responsibilities and levels of power, authority and autonomy |
| | | 2.15 | describe the overall vision, goals and values |
| | | 2.16 | explain key objectives for their own area of work |
| | | 2.17 | identify the strengths and weaknesses of leadership culture in the organisation |
| | | 2.18 | describe the types of support and advice that people are likely to need and how to respond to these |